

FOR OUR MEMBERS

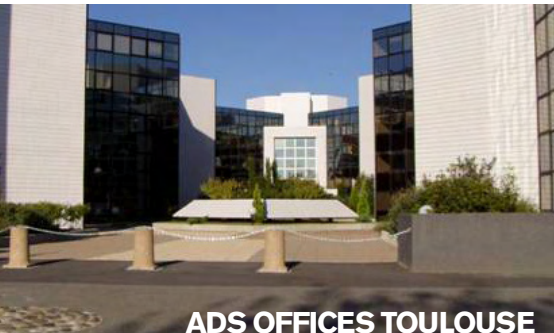
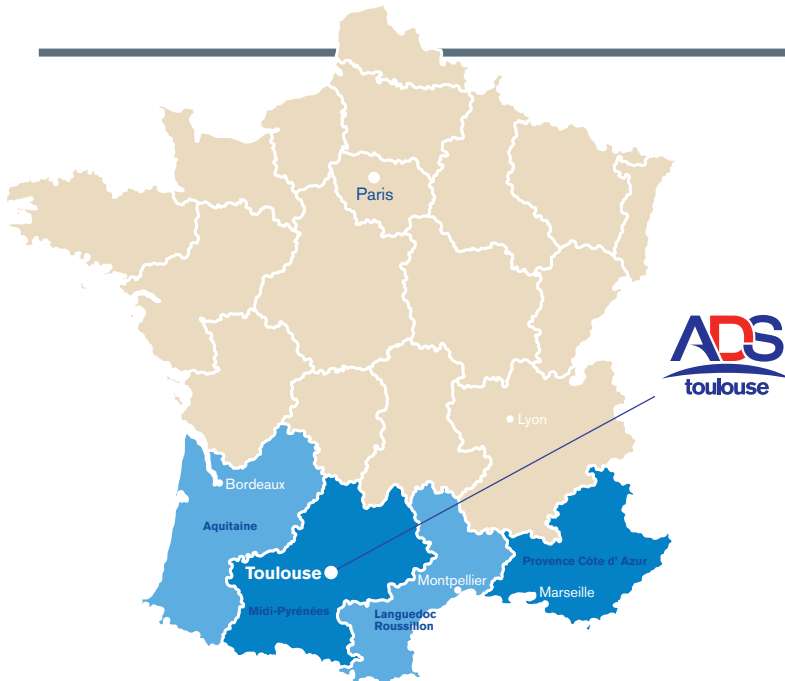
Location



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Membership

There are three different service tiers:

Tier 1	The provision of a permanent office
Tier 2	A hot-desk office, as required
Tier 3	Affiliate Membership – participation in four networking events and on circulation list for the ‘Toulouse monthly marketing report’



ADS TOULOUSE
FOR WINNING
NEW BUSINESS

WORKING WITH AND FOR OUR MEMBERS

ADS Toulouse SARL has been operating for 12 years and was established for UK companies wishing to increase their awareness of and access to the French market.

The importance of the Aerospace cluster in and around Toulouse offers opportunities for companies at all levels of the supply chain and on all major programmes.

It is the headquarters for Airbus and has the largest concentration of aeronautics expertise in Europe. Today, Defence is also a significant part of the South West Region of France.

Services and benefits at a glance

There are numerous ways we can assist you in developing your business in the Toulouse region:

Networking Services

- › Identification of key contacts and introductions
- › Co-ordination of visit programmes and meetings
- › Communication of networking events with stakeholders

Intelligence Gathering

- › Provision of real-time market intelligence, monthly reports and 'Flash-infos' covering newsworthy events
- › Access to a database web portal for Toulouse Members

Organisation of events

- › Working breakfasts and lunches with key personalities and one major social event per year

Logistics

- › Translation services through fluent French, English, German and Spanish speaking staff
- › Support including accomodation and transport arrangements, social activities
- › Provision of office and conference room facilities
- › Two minutes from the Airport

Testimonials

Gardner Group Ltd

Gardner Aerospace has been a member of the Toulouse Bureau since it was founded in 1999. Membership has exponentially increased our knowledge of and access to the aerospace industry in the south of France. **Most importantly, it has directly contributed to Gardner winning significant new business and enhancing its brand** both within the region and, due to the global influence of Toulouse, with other international customers supplying into the region.

GKN Aerospace

Our position in Toulouse has undoubtedly been strengthened through membership of the ADS Toulouse Bureau. **The networking, contacts and level of market intelligence we have developed is testimony to the Bureau's strong and well recognised position within the Toulouse aerospace community.** In addition the ability to network and share information with the wider ADS Toulouse membership broadens the significant value we obtain from the bureau.

Aeromet International plc

Aeromet has been a member of the Toulouse Bureau for some 3 years. Since joining we have very much **benefited from the contacts made with French, English and European companies, that has lead to some significant opportunities that are now converting to valuable orders.** The location of the bureau and knowledge of the staff has been significant in development of our market presence in France.

Magellan Aerospace Corporation

Magellan Aerospace joined the Toulouse Bureau in 2008 to help us to develop our business in France and particularly with Airbus. **We have found the services offered by ADS Toulouse invaluable in assisting us with setting up meetings with key decision makers.** We have also found the networking opportunities particularly useful with both potential customers and other key suppliers. The working breakfast and lunches that have been organised with Senior Executives of potential and existing key customers have been extremely useful to gather market intelligence.